

## Manufacturing Smarter Finance: Graham Corporation Accelerates Close and Insight with Oracle Cloud EPM and Peloton Consulting Group

Graham Corporation is a global manufacturer of highly engineered vacuum and heat transfer equipment used across critical industries including aerospace, defense, energy, cryogenics, and chemical processing. Headquartered in Batavia, New York, Graham has built a legacy of precision engineering and innovation since 1968.



Through strategic acquisitions such as Barber-Nichols and P3 Technologies, leaders in turbomachinery and propulsion systems, Graham continues to expand its capabilities while reinforcing its position as a trusted partner in mission-critical applications. Their equipment supports everything from space exploration to industrial production, underscoring the need for operational precision and scalable infrastructure across the business.

### Business Challenges

As Graham expanded through acquisitions and increased operational complexity, its finance organization was constrained by legacy processes that could not scale with the business.

Financial consolidation and close processes relied heavily on multiple Microsoft Excel workbooks, creating a fragmented, manual environment that was both time-consuming and prone to error. These processes lacked automation, standardization, and the advanced reporting capabilities needed to deliver timely, actionable insights.

At the same time, Graham needed to rapidly integrate newly acquired entities while maintaining consistency across reporting and analysis. Without a unified system, data aggregation and reconciliation required significant manual effort. Lack of an efficient process limited visibility and slowed decision-making. For a manufacturing organization operating in high-precision industries, the lack of real-time insight and scalable processes created a clear need for transformation. Graham needed to support its growth while enabling smarter, faster financial decisions.

### Approach

Graham partnered with Peloton Consulting Group to implement Oracle Cloud EPM, leveraging Peloton's deep manufacturing industry expertise and proven approach to modernizing finance operations.

Peloton designed and deployed a best-practice financial consolidation and close solution that replaced manual spreadsheets with a fully integrated, system-driven platform. The implementation introduced standardized workflows, automated consolidation processes, and prebuilt reporting capabilities. The result was real-time visibility into a structured, end-to-end close process.

Beyond process automation, the Oracle solution established a modern data foundation that enables more advanced analytics and positions Graham for future innovation, including the adoption of AI-driven insights and predictive capabilities. By connecting people, processes, and technology, Peloton helped Graham move from reactive reporting to a more intelligent, insight-led finance function.

## Business Impact

The transformation delivered meaningful improvements across efficiency, visibility, and strategic value. Graham significantly reduced the timeline of its financial close process, enabling finance teams to shift focus from manual data preparation to higher-value analysis and reporting. Automated consolidation, reconciliation, and reporting capabilities minimized manual intervention, reducing risk and improving data accuracy.

With clearly defined workflows and real-time transparency into the consolidation process, leadership now has immediate access to the insights needed to support faster, more informed decision-making. The standardized, scalable platform also positions Graham to seamlessly integrate future acquisitions and support continued growth.

Most importantly, the finance organization has undergone a fundamental shift. They now spend less time on data collection and reconciliation and more time delivering insights that drive the business forward.

## Summary

Graham Corporation's transformation reflects a broader shift happening across the manufacturing industry where operational precision must be matched by financial agility.

By partnering with Peloton and implementing Oracle Cloud EPM, Graham replaced manual, fragmented processes with a modern, automated platform designed for scale, insight, and innovation. The result is a more efficient and intelligent finance function. Graham's digital transformation not only supports the business today, but it positions them to leverage emerging technologies, including AI, to drive future growth.



## About Peloton Consulting Group

Peloton Consulting Group has the vision and connected global capabilities to help organizations envision, implement, and realize the benefits of digital transformation. Our team has the best practices, knowledge, industry expertise, and know-how. We make digital transformation a reality by leveraging AI, Enterprise Performance Management (EPM), Enterprise Resource Planning (ERP), Supply Chain Management (SCM), Human Capital Management (HCM), Customer Experience (CX), Analytics, and Data Management for the cloud. Through connected capabilities, we bring people, processes, and technology together. We help organizations go further, faster. That is the Peloton way!