

## Mitigate Risks and Strengthen Your Business with Unified Services

Unlock the full potential of your Oracle Cloud investment with Peloton Managed Services. Our team is committed to harnessing the power of embedded AI to drive continuous innovation and optimize your business operations. Together, we'll accelerate your time-to-value, ensure seamless business continuity, and deliver exceptional results.

## Reasons for Promoting Continuous Innovation

Drive strategic growth, operational excellence, and adaptability in a dynamic business environment.

- Enhanced Competitive Advantage: Stay ahead of industry trends and competitors.
- Improved Operational Efficiency: Enable advanced analytics, automation, and implement best practices.
- Increased Agility and Scalability: Integrate technologies with connected business processes.

### Streamline Your Business Service Operation with Our Comprehensive Support Model

- Systems updates and enhancements driving your continuous innovation.
- Incident management with root-cause analysis to prevent recurrent disruptions in your operations.
- Routine maintenance, resulting in efficiency improvements by leveraging our economy of scale.

#### **KPIs & Business Benefits**

+300

Contracted recurrent services across our EPM, ERP, SCM, and TSS service areas \$400K - \$500K

Annual OPEX cross-pillar savings EPM-ERP-SCM-HCM-TSS

80% - 90%

Economy of scale benefits by having the right calibration of onshore, nearshore, and offshore 95.63%

Global survey user satisfaction trend

# Managed Services

Support for Success



Managed Services: Manage The Application

- Functional & Technical
- Application Management
- Training & Education
- Application Enhancements

### What Makes Us Unique

Our commitment is to be a reliable partner in accelerating clients' digital transformation journeys. We do this by providing comprehensive managed services support to optimize operations, boost agility, and improve efficiency.

Domain Knowledge	RIGHT COMPETENCIES: Supporting applications is not just about having the technical expertise. Each of our Managed Services team members comes with a deep business background in their particular area of expertise, allowing the team to engage with the end users on a functional level.	
Support Methodology	STRUCTURED FRAMEWORK: Peloton Managed Services leverages a highly structured approach to support all activities ranging from daily routine items to complex user requests and system enhancements. All processes and outcomes are clearly documented to ensure full transparency.	
Full-Service Partner	COMPREHENSIVE PORTFOLIO: We offer advisory, implementation, and support services across the key functions of finance management (ERP), financial planning and budgeting, financial close and reporting, human capital management, supply chain management, and advanced Oracle technologies.	
Technical Expertise	CONNECTED SERVICES: Successful support of integrated financial, planning, and reporting solutions demands more than just knowledge in any specific tool. It requires a breadth of technical skills and the integration expertise to make the components optimally work together.	
Support Flexibility		
Understanding Our Clients		

	Yesterday's Vendors	Bleeding-Edge Vendors	Leading-Edge Vendors
Service Suite	Stagnate Service Suite Mixed resources between consulting delivery and support services.	Incomplete Service Suite Limited services to specific architectures or service areas.	Complete Service Suite The deepest and broadest SaaS-PaaS-laaS services and capabilities promoting preventive maintenance.
Breadth	Declining Market Share Focusing on on-premises capabilities with hardware and software services.	Limited Industry Focus Same solution offerings across distinct industries.	Industry Proven Expertise Distinct solutions for distinct industries and client needs combining techno functional expertise.
Risk	High Risk Reactive service with limited-service scope.	High Risk Willing to experiment with unproven technologies to compete.	Low Risk Strong service delivery capabilities with a focus on business outcomes.
Innovation, Speed, and Agility	Unfocused Prioritizing cost reduction over value creation.	Unreliable Can be unpredictable and may lack the maturity to provide steady services.	Balanced The right blend of stability, innovation, and business focus.

"Peloton is built on the power of connection. We value our ability to connect with our clients, helping them to modernize business processes with integrated cloud-based applications and analytics. We value connectivity, diversity, and inclusion as a team and with the community. We are stronger together."

Guy F. Daniello, CEO & Founder Peloton Consulting Group



Fastest Growing Private Companies - 8 years



6th Consecutive Year





### We are your partner of choice for innovation and accountability.



Advisory Service Imagine the Impossible



Consulting Service
Deliver Results



Managed Service
Business Continuity

450+

**Cloud Projects** 

220+

Cloud ERP, SCM & HCM Clients

190+

EPM & Analytics Clients 140+

Managed Service Clients +008

Global Professionals 3000+

Successful Projects