

## Town Pump replaced SAP & PDI with Oracle ERP Cloud

FOR ORACLE INTERNAL USE ONLY



### Oracle ERP Cloud Go Live



Town Pump | Butte, MT | [www.townpump.com](http://www.townpump.com)

Industry: Retail

Products and Services Live: ERP Cloud

Systems Replaced: PDI (SAP never went live)

Integrations: 12 systems including PDI, SuccessFactors & Wells Fargo

Competition: SAP



Town Pump is a chain of truck stops, gas stations, casinos, hotels, and convenience stores. Town Pump owns and operates over 200 gas stations / convenience store, casino, hotel and car wash properties throughout Montana and Idaho.

#### Project Overview

Town Pump selected Oracle ERP Cloud to replace SAP & PDI for their back office operations. The project scope included General Ledger, Accounts Payable, Cash Management, Fixed Assets, Project Accounting, Expenses, automated invoice processing and extensive real time integrations.

As part of the Oracle ERP Cloud project, Town Pump redesigned their Chart of Accounts (COA) to better align with their new business structure and accurately capture costs. Using Peloton's Fit to Modern process centric implementation approach, business processes were mapped to Oracle's Cloud focused best practices.

#### Business Challenges



Town Pump was running an antiquated version of PDI RMS to manage their back-office operations across their businesses. Many financial processes and management reporting had become manual and non-standard across the company, which had grown in size and diversity over the years.

- Lack of reporting and analysis
- Manual processes, tracking, and approval routing
- Data inaccuracy due to non-integrated systems

Town Pump initially evaluated and selected SAP as their system of choice a few years ago. Following almost two years and millions of dollars spent in consulting and software fees, Town Pump made the decision to change course, and chose to begin a true digital transformation with Peloton and Oracle Cloud ERP.

#### Key Accomplishments

One of the big challenges Town Pump faced during the failed SAP implementation was users initially struggled with change. With Peloton's user centric implementation methodology which provides weekly iterative training and solution design confirmation, users adopted quickly. They were able to realize several benefits with their digital transformation:

- Dashboards & KPI's with a modern and intuitive user interface
- Consolidated AP across organizations on a single platform
- Business unit performance both revenue and cost
- Reduced Accounts Payable Workload due to scanning automation
- Fixed Assets are now tracked and maintained in ERP Cloud
- Automated approval workflows
- Third party systems are now fully integrated



#### Why Peloton Consulting Group

**ORACLE** | Service Partner  
Expertise in  
Oracle ERP Financials Cloud  
in North America

Town Pump chose Peloton as a result of the close alignment with Oracle and deep product expertise. The Peloton team provided support throughout the sales cycle to both demo the solution and provide implementation guidance.

Peloton's proven Fit to Modern process centric approach was extremely compelling to the Town Pump business team. The focus on user adoption and change management was essential to their success.

#### Who to Contact



**Matthew Conner**  
Senior Vice President, Mountain  
[mconner@pelotongroup.com](mailto:mconner@pelotongroup.com)

FOR ORACLE INTERNAL USE ONLY, NOT FOR EXTERNAL DISTRIBUTION

© 2020 Peloton Consulting Group | [www.pelotongroup.com](http://www.pelotongroup.com)  
Boston | Chicago | NYC | LA | Denver | Atlanta | Dallas | Hyderabad



[Click here](#) to unsubscribe from similar communications.  
To unsubscribe from all future emails [click here](#).