

## Otter Tail Power Sparks Success with Oracle ERP and EPM Cloud

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### Oracle ERP & EPM Cloud Go Live



Otter Tail Power | Fergus Falls, MN | [www.otpco.com](http://www.otpco.com)

Industry: Utilities

Oracle Products & Services Live: Oracle EPM and ERP Cloud

Systems Replaced: Oracle E-Business Suite

Competitor: SAP | Microsoft | EBS Upgrade

Integrations: RF - Smart

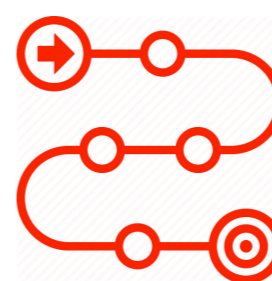


**Otter Tail Power (OTP)** is an investor-owned electric utility that provides electricity for residential, commercial, and industrial customers. The company is named after the Otter Tail River, which provided the first source of electricity when OTP became an operating utility in 1909. OTP maintains a strong sustainability program with an ongoing commitment to environmental, community, and economic responsibility.

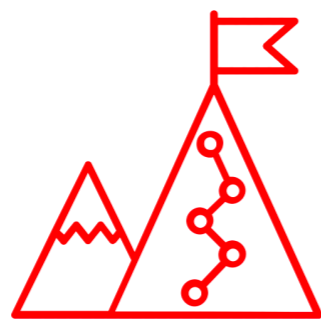
#### Project Overview

Otter Tail Power's leadership partnered with Peloton Consulting Group to deliver an enterprise software system that would allow them to take advantage of leading cloud technology and best practices, while addressing their high maintenance costs and limited resource availability. By implementing Oracle ERP and EPM Cloud, OTP and Peloton focused on the following critical areas:

- Inventory management
- Data load automation for reconciliation tasks
- Financial transaction processing
- Time and labor management



#### Business Challenges



Otter Tail Power had been previously operating on a custom Oracle EBS platform that had not been upgraded in over fifteen years. Failing to meet OTP's business requirements, senior leadership was hindered to make timely and meaningful decisions to resolve the following issues:

- Non-integrated systems
- Heavy reliance on IT
- Inadequate reporting
- Delayed decision making
- Error prone end-to-end procedures

#### Key Accomplishments

Through the implementation of Oracle ERP Cloud - Financials, Projects, Procurement and EPM Cloud - Account Reconciliation, Peloton Consulting Group worked with the OTP team in a 100% virtual environment to deliver a robust solution that provided the following benefits:

- Elimination of on-premise E-business Suite
- Automation of time capture for union employees
- Integration with RFSmart to manage mobile supply chain requirements
- Improved financial reporting
- Robust project financial capabilities integrated with utility-specific solution

Following this very successful implementation, OTP engaged Peloton Managed Services to assist with on-going support, maintenance and periodic enhancements.

#### Why Peloton Consulting Group

ORACLE

Service Partner

Expertise in  
Oracle ERP and EPM Cloud  
in North America

Peloton Consulting Group quickly developed a strong relationship with Otter Tail Power and earned the client's trust throughout the sales cycle. With our Oracle Cloud solution expertise and tailored demonstrations, we were able to show how we could migrate their EBS system to Oracle ERP & EPM Cloud while leveraging our Fit-to-Modern approach to modernize their business with industry best practices. Peloton's approach and methodology not only assured the client moving from EBS to Cloud would be successful, but offered the risk mitigation for business continuity that OTP was looking for.

#### Who to Contact



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