

## Oracle EPM Cloud is the key differentiator for Life Sciences Digital Transformation

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**Peloton**  
CONSULTING GROUP  
**Oracle EPM Cloud Go Live**



Foundation Medicine | Cambridge, MA | [www.foundationmedicine.com](http://www.foundationmedicine.com)

Industry: Life Sciences

Products Purchased: Oracle EPM Cloud - Planning

Systems to be Replaced: Microsoft Excel

Planned Integrations: Great Plains, Oracle HCM Cloud



**Foundation Medicine (FMI)** is a molecular insights company using testing to analyze cancer genes and match them to targeted therapies. Foundation Medicine brings cutting-edge science and technology to everyday cancer care which has evolved into products and services that empower the work of physicians, researchers, and all those engaged in the fight against cancer.

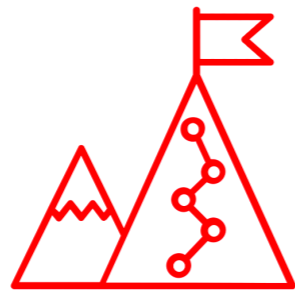
### Project Overview

Foundation Medicine began an Oracle EPM Cloud implementation for Financials and Workforce Planning a few years ago, and prior to go-live, there was turnover in the finance department and the application was not adopted in a production mode.

Based on the recent growth and complexity of the organization, it became apparent to the FP&A team that they could no longer continue to leverage Excel to support their business processes and decided to move forward bringing EPM Cloud into production.

In partnership with Peloton Consulting Group, FMI deployed a Financial and Workforce Planning model that provides: Pre-defined Dashboards, Detailed Personnel Planning, Expense Reporting and Approvals, to assist with a full financial planning process.

### Business Challenges



Financial leadership needed a more robust FP&A solution to provide their business with enhanced forecasting analysis and what-if scenarios, including:

- Standardization and centralization of FP&A processes
- Integration with Great Plains to load actuals
- P&L planning across entire organization
- User adoption

### Key Accomplishments

With the successful implementation, Foundation Medicine gained a scalable, cutting edge solution to streamline their Income Statement and Labor Planning. Leveraging Oracle EPM Cloud - Financials and Workforce as well as Peloton's Fit-To-Modern methodology, Foundation Medicine implemented a financial planning and management reporting solution that:

- Enabled first Rolling Forecast solution
- Streamlined P&L planning with trend and driver-based forecasting
- Integrated with Oracle HCM Cloud to automate Existing and New Hire forecasting
- Developed a central repository with systematized Management Reporting

### Why Peloton Consulting Group

**ORACLE** | Service Partner  
Expertise in  
**Oracle EPM Enterprise Cloud**  
in North America

Foundation Medicine selected Peloton Consulting Group to be their implementation partner because of our deep Life Science industry experience and success in delivering Oracle Cloud solutions. Peloton has the proven track record of leading best practices and accelerators to accomplish the desired end state solution. Foundation Medicine's leadership was particularly impressed with our tailored implementation methodology designed to deliver specific user expectations while maximizing solution adoption.

### Who to Contact



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