

Aramark to Reduce DSO & Streamline AR Processes with Oracle ERP Cloud

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Oracle ERP Cloud Live



Aramark | Philadelphia, PA | www.aramark.com

Industry: Retail - Food Services

Oracle Products & Services Live: Oracle ERP Cloud - Financials

Integrations: Oracle EBS, Route Accounting System, Banks & Salesforce

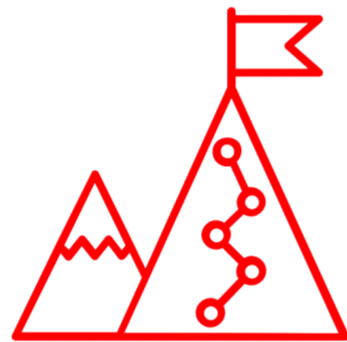


Aramark is an American food service, facilities, and uniform services provider to clients in fields including education, healthcare, business, corrections, and leisure. It operates in North America (U.S. and Canada) and an additional 20 countries, including U.K., Germany, Philippines, South Korea, Chile, Ireland and Spain).

Project Overview

Aramark is in the midst of a transformation of their core business processes and enabling technology to help improve financial and operational performance with a focus on driving efficiency and reducing cost. As part of that transformation, Aramark selected Oracle ERP Cloud to help improve their **Invoice to Cash Process** and drive down their **Days Sales Outstanding (DSO)**. The focus of the initiative was to reduce their cost of service and improve the experience of their customer base.

Business Challenges



Aramark needed to replace their current systems to provide a platform to grow and scale into the future. They were leveraging multiple invoicing solutions across their business. The process was highly manual and error prone. This resulted in high technology and labor costs to support the billing process. Their primary challenges to resolve:

- Consolidate Invoicing Systems
- Provide Scalability for Future Growth
- Implement Standardized & Automated Processes
- Gain efficiency and reduce collections

Key Accomplishments

Aramark implemented ERP Cloud Financials to support their **Invoice to Cash Process**, integrating with existing Oracle EBS solution for Corporate reporting, Salesforce for Customer Master Data and the Banks for collection/payment. They are rolling out the ERP Cloud solution to all of North America.

- **Reduction in Days Sales Outstanding (DSO)** - Aramark is working to measure the specific impact on their business during the roll-out to each geography. This will allow for a strong ROI for the overall program.
- **Standardization and Streamlined Processes** - Aramark is leveraging Peloton Consulting Group's 'Fit-to-Modern' Invoice to Cash process, enabled by the Oracle ERP Cloud solution, allowing for consistent process adoption across the organization.

Why Peloton Consulting Group

ORACLE

Service
Partner

Expertise in
Oracle ERP Financials Cloud
in North America

Aramark selected Peloton Consulting Group because of our successful delivery of similar projects and our ability to bring best practices and lessons learned to the table, which was key for Aramark's success. In addition to Peloton's signature Breakaway methodology, which focuses on driving successful user adoption, our strong Change Management practices gave the client confidence that Peloton's intellectual property will benefit them during the implementation, while running and learning the application.

Who to Contact



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